

2016 Course Schedule



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CCIM courses are your source for commercial real estate **analysis tools**, **business-building connections**, and **CE credit**.

CI 101: FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

Fort Myers	FL	Jan 25 - 28
ONLINE		Jan 25 - Feb 29
Charlotte*	NC	Jan 26 - Feb 24
Minneapolis	MN	Feb 1 - 4
Dallas	TX	Feb 1 - 4
Orlando*	FL	Feb 8 - Mar 11
Moscow +	RU	Feb 11 - 16
Los Angeles	CA	Feb 22 - 26
ONLINE		Feb 22 - Mar 23
Salt Lake City*	UT	Feb 22 - Mar 22
Tucson*	AZ	Mar 1 - 31
Cincinnati	OH	Mar 7 - 10
Atlanta	GA	Mar 14 - 17
Austin	TX	Apr 12 - 15
Las Vegas	NV	Apr 18 - 21
Shanghai +	CH	Apr 18 - 23
El Paso	TX	Apr 25 - 28
Orlando	FL	Apr 25 - 28
Honolulu	HI	Apr 25 - 29
Philadelphia	PA	May 2 - 5
Spokane	WA	May 9 - 12
Charleston	SC	May 9 - 12
Warsaw +	PL	May 12 - 17
Hartford	CT	May 16 - 19
Miami	FL	May 16 - 19
Taipei +	TW	May 24 - 25
Tokyo +	JP	Jun 18 - 21
Tampa	FL	Jun 20 - 23
San Francisco	CA	Jun 20 - 23
Shanghai +	CH	Jun 27 - Jul 2
San Antonio	TX	Jul 11 - 14
Santa Ana	CA	Jul 12 - 15
San Diego	CA	Aug 9 - 12
Louisville	KY	Aug 15 - 18
Atlanta	GA	Aug 29 - Sep 1
Los Angeles	CA	Sep 12 - 16
Indianapolis	IN	Sep 19 - 22
Philadelphia	PA	Sep 19 - 22
Dallas	TX	Sep 26 - 29
Warsaw +	PL	Sep 29 - Oct 4
Nashville	TN	Oct 3 - 6
Kirkland	WA	Oct 3 - 6
Austin	TX	Nov 7 - 10
Raleigh	NC	Nov 7 - 10
Warsaw +	PL	Dec 1 - 6
San Francisco	CA	Dec 5 - 8
Houston	TX	Dec 6 - 9

CI 102: MARKET ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

Shanghai +	CH	Jan 11 - 15
ONLINE		Jan 25 - Feb 29
Tulsa	OK	Feb 1 - 4
Santa Ana	CA	Feb 2 - 5
Scottsdale	AZ	Feb 8 - 11
Tampa	FL	Feb 8 - 11
Warsaw +	PL	Feb 10 - 15
Overland Park	KS	Mar 7 - 10
Moscow +	RU	Mar 11 - 16
Nashville	TN	Mar 15 - 18
ONLINE		Mar 29 - May 5
Atlanta	GA	Apr 18 - 21
Dallas	TX	Apr 18 - 21
Los Angeles	CA	May 2 - 6
Kirkland	WA	May 16 - 19
San Antonio	TX	May 16 - 19
Austin	TX	Jun 6 - 9
Charlotte	NC	Jun 13 - 16
Charleston	SC	Aug 1 - 4
Shanghai +	CH	Aug 15 - 20
Hartford	CT	Aug 15 - 18
Warsaw +	PL	Sep 15 - 20
Orlando	FL	Sep 19 - 22
Miami	FL	Oct 17 - 20
West Palm Beach	FL	Oct 31 - Nov 3
Houston	TX	Nov 1 - 4
Tokyo +	JP	Nov 12 - 15
Louisville	KY	Nov 14 - 17
Philadelphia	PA	Nov 14 - 17
Taipei +	TW	Dec 11 - 15

CI 103: USER DECISION ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

ONLINE		Feb 1 - Mar 7
Vancouver +	BC	Feb 16 - 19
Las Vegas	NV	Feb 22 - 25
Houston	TX	Mar 1 - 4
Birmingham	AL	Mar 15 - 18
San Antonio	TX	March 15 - 18
Fort Lauderdale	FL	Mar 21 - 24
Moscow +	RU	Mar 25 - 30
Warsaw +	PL	Apr 7 - 12
Scottsdale	AZ	Apr 25 - 28
Charlotte	NC	May 17 - 20
Honolulu	HI	Jun 13 - 17
Dallas	TX	Jun 20 - 23
Orlando	FL	Jun 27 - 30
Los Angeles	CA	Jul 11 - 15
Tokyo +	JP	Aug 27 - 30
Austin	TX	Sep 13 - 16
Taipei +	TW	Sep 17 - 20
Atlanta	GA	Sep 19 - 22
Shanghai +	CH	Sep 19 - 24
Kirkland	WA	Sep 26 - 29
Washington	DC	Oct 4 - 7
Minneapolis	MN	Oct 10 - 13
Columbus	OH	Oct 17 - 20
Salt Lake City	UT	Oct 17 - 21
Jacksonville	FL	Oct 31 - Nov 3
Charleston	SC	Nov 14 - 17
Santa Ana	CA	Nov 15 - 18
Warsaw +	PL	Nov 17 - 22



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CI 104: INVESTMENT ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

Warsaw +	PL	Jan 13 - 18
El Paso	TX	Jan 18 - 21
ONLINE		Feb 9 - Mar 10
Pittsburgh*	PA	Feb 15 - Mar 15
Orlando	FL	Feb 22 - 25
Kirkland	WA	Feb 22 - 25
Charleston	SC	Mar 7 - 10
Warsaw +	PL	Mar 17 - 22
Bentonville	AR	Apr 11 - 14
Houston	TX	Apr 19 - 22
San Diego	CA	May 3 - 6
Moscow +	RU	May 13 - 18
Minneapolis	MN	May 16 - 19
Fort Myers	FL	May 23 - 26
Scottsdale	AZ	Jun 6 - 9
Birmingham	AL	Jun 21 - 24
Dallas	TX	Jul 18 - 21
Fort Lauderdale	FL	Aug 22 - 25
Las Vegas	NV	Aug 22 - 25
Tokyo +	JP	Sep 16 - 20
Charlotte	NC	Sep 19 - 22
San Francisco*	CA	Oct 3 - Nov 3
Kansas City	KS	Oct 4 - 7
Atlanta	GA	Oct 31 - Nov 3
Los Angeles	CA	Nov 14 - 18
Shanghai +	CH	Nov 14 - 19

*Denotes a blended learning course (in class/online)
+ Denotes an international course

Schedule subject to change. For the most up-to-date schedule, please visit CCIM.com/education or contact the CCIM Solution Center at 800-621-7027, option 2.

WARD CENTER FOR REAL ESTATE STUDIES

The Ward Center for Real Estate Studies provides leading education about current commercial real estate topics and trends.

1031 Deferred Tax Exchange	NEW!	ONLINE	Mar 29 Jun 28
Advanced Market Analysis		ONLINE	Mar 1-10
Before and After Tax Discounted Cash Flow Analysis		ONLINE	Mar 14-16 Jun 27-29
Communication Skills for Business Professionals		ONLINE	Feb 23 Apr 19 Jun 21
Corporate Services Representation	NEW!	ONLINE	Feb 8-10 May 10-12
Creating Reliable Valuations		ONLINE	Jan 27 Mar 16 May 3
Disposition Analysis for Commercial Real Estate		ONLINE	Jan 26-28 Apr 11-13
DIY DCF in Excel	NEW!	ONLINE	Mar 15-17 Jun 7-9
Essential HP 10bII Financial Calculator Skills for Commercial Real Estate		ONLINE	Jan 8 Mar 28 May 17
Feasibility Analysis for Commercial Real Estate		ONLINE	Jan 5-7 Mar 8-10
Fundamentals of Real Estate Auctions		ONLINE	Jan 20
Improve Retail Investment Return Using GIS	NEW!	ONLINE	Feb 2-4 Apr 25-27 Jun 20-22
Real Estate Applications of Time Value of Money Concepts		ONLINE	Feb 17 May 18
Real Estate Financial Analysis Using Excel		ONLINE	Jan 12-26 April 12-26
Residential Real Estate Financial Analysis		ONLINE	Mar 7-9 Jun 13-15
User Cost of Occupancy Analysis		ONLINE	Feb 16-18 May 9-11
Valuations, Manipulations, and Extensions of the IRR	NEW!	ONLINE	Mar 22-24 Jun 14-16
Commercial Real Estate Negotiations		Houston, TX Charlotte, NC Austin, TX	Feb 29 May 16 Sep 16
Financial Analysis Tools for Commercial Real Estate		ONLINE	Feb 29-Mar 2 May 2-4
Foundations for Success in Commercial Real Estate		ONLINE Columbus, OH ONLINE Greensboro, NC Nashville, TN	Jan 25-Feb 8 Feb 17-18 Apr 18-May 2 Apr 19-20 Aug 22-23

